## Appendix 4E

## PRELIMINARY FINAL REPORT 12 MONTHS ENDED 30 JUNE 2015

## Details of the reporting period and the previous corresponding period

Name of entity
Holista CollTech Limited

| ABN | Reporting period | Previous corresponding period |
| :---: | :---: | :---: |
| 24094515992 | 12 months ended 30/06/15 | 12 months ended 30/06/14 |

## Results for announcement to the market

| Revenues from continuing activities | Increase | 9.0\% | to | \$6,788,953 |
| :---: | :---: | :---: | :---: | :---: |
| Profit from ordinary activities after tax attributable to owners of the parent | Increase | 101.0\% | to | \$33,488 |
| Total comprehensive profit for the year attributable to owners of the parent | Increase | 100.9\% | to | \$28,204 |
| Dividends | Amount per | ecurity |  | ked amount per security |
| Interim dividend <br> Final Dividend |  | Nil <br> Nil |  | Nil <br> Nil |
| Revenue increased by $9.0 \%$ as compared to previous year. <br> Profit from ordinary activities after tax attributable to owners of parent has increased by $101.0 \%$. <br> Total comprehensive profit for the year attributable to owners of the parent has increased by 100.9\%. |  |  |  |  |

## REVIEW OF OPERATIONS

Your directors are pleased to present their report, together with the financial statements of the Group, being the company and its controlled entities, for the financial period ended 30 June 2015.

## Principal Activities

The principal activities of the entities within the consolidated Group remain unchanged during the year which involves the production and sale of high-grade sheep collagen and other biomaterials from animal sources in Australia. Its subsidiaries in Malaysia are principally engaged in importing, exporting, branding, trading, marketing, retailing and wholesaling of Dietary Supplements and ingredients.

## Review of Operations

During the financial year, the Group remained focused on its three (3) core areas:-

- Dietary Supplements
- Sheep Collagen (Ovine)
- Healthy Food Ingredients


## Dietary Supplements

This remains as the Group's main income contributor during the year. Its revenue continues to grow despite challenging market condition faced by its subsidiaries in Malaysia. Market conditions in Malaysia have changed during the past 12 months mainly due to lower consumer purchasing power caused by inflations, systematic removal of subsidies on essential goods and most recently, the introduction of Goods and Service Tax (GST) by the Government of Malaysia. However, customers remain loyal to the Company's dietary supplements despite a growing number of competitors in not only the intense pharmacy business but also with the Multi Level Marketing.

Revenue in this area has increased by $8.6 \%$ as compared to previous year. The company has also successfully launched five (5) new products in Malaysia to cater for the market demand and to increase its market presence in the dietary supplement market. Furthermore, the company has also generated new source of revenue by supplying raw materials to Multi Level Marketing companies. The Group will continue to source for more new potential products for the coming year.

Prudent cost management in this dietary supplement business in Malaysia has resulted in cost reduction from $\$ 3,587,119$ to $\$ 3,403,458$ (5.1\%) in the same time frame.

## Sheep Collagen (Ovine)

This area of business has continued to register steady growth year on year with the delivery of $3,596 \mathrm{~kg}$ during this financial year as compared to $2,095 \mathrm{~kg}$ in the previous reporting period.

While the company continues to seek for new potential customer in the Asia Pacific region, it continues to spend on the research and development of its food grade collagen formulation focusing on yield and quality. The Company has managed to produce small size samples during this financial period and will be investing on some major essential equipment for the commercialization of this new range of product to support its existing cosmetic grade collagen. The potential of our food grade collagen is huge as it is the only mammalian collagen in the market which is neutral to all religious groups and cultures. This is also an appeal of being "Australian source" and "disease free".

The company is also working with a European R\&D partner to develop variants of highly absorbed collagen for food and cosmetic applications.

## Healthy Food Ingredients

The Group's key focuses are:-

- Low Sodium Salt
- Low Fat Chip
- Low Glycemic Index ("GI")
- Low Calorie Sugar

During the year, Litefood Inc. ("Litefood") which was incorporated in the United States of America ("USA") continues to focus on the commercialisation of this new market segment. USA are well known to be the home of large fast food chains and by being close to the market will present opportunity for the Group to generate income from this area in the near future. (www.litefoodsinc.com).

The Group has begun to sell its Low Sodium Salt and Low Calorie sugar albeit in lower scale in one of its subsidiaries in Malaysia. The demand has been quite encouraging but has been quite limited as it is a Business to Consumer (B2C) market which requires huge capital to promote. The Group believes that Business to Business (B2B) will be the most appropriate method to launch this business. Currently, the Group is conducting final trial on its Low G.I with one of its potential European customer in University of Sydney.

In the United States, it is working with several fast food companies.

## Operating results for the year

The Group has recorded $9 \%$ increase in revenue from $\$ 6,227,814$ to $\$ 6,788,953$ mainly from the Dietary Supplements and Sheep Collagen. The Group managed to record a Profit from ordinary activities after tax attributable to owners of the parent of $\$ 33,488$ as compared to loss of $\$ 3,280,822$ last year, despite the unfavourable currency fluctuations cause by the strengthening of US Dollars against Australian Dollars and Malaysia Ringgit. The Group's investment in LiteFood to commercialise its Healthy Food Ingredient business has also prevented the Group from recording better results.

For the past three (3) years, revenue generated from our cosmetic grade sheep collagen has been growing consistently with sales recorded at $\$ 187,715$ this financial year. Cosmetic collagen will continue to contribute steady growth of income to the Group despite the declining trend of animal based cosmetic product in the world.

The Group believes that its yet to be launched food grade collagen is expected to contribute better revenue as compared to its existing cosmetic based collagen. When it comes to food grade collagen, some of the benefits of the Company's ovine collagen become obvious:

- Free of cultural and religious issues (compared to pig and cow sources)
- Australia is the only nation certified to have sheep that is disease free
- Warm blooded source (compared to fish)

Based on the above, the Group is optimistic that its new Food Grade Collagen will be ready for commercialisation in the near future once the required machine and equipments are commissioned in its plant in Collie, Australia. From scientific studies, the recommended minimum dosage for food grade collagen is 5 gm a day (equivalent to 150 gm a month). Compare this against 1 gm of cosmetic collagen per bottle, Food Grade Collagen is expected to provide the Group with much higher return in the future.

The Group's Dietary supplements business is targeted to continue its uptrend growth in the coming financial year with the launch of more new exciting supplements in the market. The positive development in both the Healthy Food Ingredients in the United States and Food Grade Collagen in Australia is expected to contribute positively to the Group in this coming financial year.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2015


CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2015

| $\begin{gathered} 2015 \\ \$ \end{gathered}$ | $\begin{gathered} 2014 \\ \$ \end{gathered}$ |
| :---: | :---: |
| 497,766 | 1,511,648 |
| 1,782,631 | 1,225,409 |
| 1,010,682 | 695,700 |
| 179,613 | 186,673 |
| 3,470,692 | 3,619,430 |
| 1,305,455 | 1,374,843 |
| 189,190 | 188,921 |
| 16,271 | 23,585 |
| - | 36,802 |
| 1,510,916 | 1,624,151 |
| 4,981,608 | 5,243,581 |
| 1,126,154 | 637,410 |
| 322,861 | 1,101,023 |
| - | 69,162 |
| 826 | - |
| 114,082 | - |
| 1,563,923 | 1,807,595 |
| 1,126,481 | 1,906,594 |
| 1,126,481 | 1,906,594 |
| 2,690,404 | 3,714,189 |
| 2,291,204 | 1,529,392 |
| 9,424,203 | 8,596,647 |
| 2,196,280 | 2,201,564 |
| $(9,136,762)$ | $(9,170,250)$ |
| $\begin{array}{r} 2,483,721 \\ (192,517) \end{array}$ | $\begin{gathered} 1,627,961 \\ (98,569) \\ \hline \end{gathered}$ |
| 2,291,204 | 1,529,392 |

## Current Assets

Cash and cash equivalents
Trade and other receivables
Inventories
Other current assets
Total Current Assets
Non-Current Assets
Property, plant and equipment
Intangible assets
Other financial assets
Deferred Tax asset
Total Non-Current Assets
Total Assets
Current Liabilities
Trade and other payables
Borrowings
Other liabilities
Deferred tax liability
Tax payable
Total Current Liabilities
Non-Current Liabilities
Borrowings
Total Non-Current Liabilities
Total Liabilities
Net Assets
Equity
Issued capital
Reserves
Accumulated losses

Total parent entity interest
Non-controlling interest
Total Equity

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

## FOR THE YEAR ENDED 30 JUNE 2015

## Balances as at 1 July

 2013(Loss) for the year
Exchange differences arising on translation of foreign operations Total comprehensive loss for the year Non-controlling interest Shares issued during

> one year

Options issued
Equity raising cost
Balance as at 30
June 2014

Balance as at 1 July 2014
Profit/(loss) for the
year
Exchange differences arising on translation of foreign operations Total
comprehensive profit/(Loss) for the

## year

Shares issued during the year
Balance as at 30 June 2015

| Issued Capital <br> \$ | Compound Financial Instrument \$ | Accumulated Losses \$ | Option Reserve <br> \$ | Foreign Currency Translation \$ | Noncontrolling interest \$ | Total \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7,554,145 | 412,502 | $(5,889,428)$ | - | $(15,922)$ | - | 2,061,297 |
| - | - | $(3,280,822)$ | - | - | $(92,909)$ | $(3,373,731)$ |
| - | - | - | - | $(25,508)$ | $(5,935)$ | $(31,443)$ |
| - | - | $(3,280,822)$ | - | $(25,508)$ | $(98,844)$ | $(3,405,174)$ |
| - | - | - | - | - | 275 | 275 |
| 700,000 | - | - | - | - | - | 700,000 |
| - | - | - | 2,242,994 | - | - | 2,242,994 |
| $(70,000)$ | - | - |  | - | - | $(70,000)$ |
| 8,184,145 | 412,502 | $(9,170,250)$ | 2,242,994 | $(41,430)$ | $(98,569)$ | 1,529,392 |
| 8,184,145 | 412,502 | $(9,170,250)$ | 2,242,994 | $(41,430)$ | $(98,569)$ | 1,529,392 |
| - | - | 33,488 | - | - | $(76,473)$ | $(42,985)$ |
| - | - | - | - | $(5,284)$ | $(17,475)$ | $(22,759)$ |
| - | - | 33,488 | - | $(5,284)$ | $(93,948)$ | $(65,744)$ |
| 1,102,557 | $(275,001)$ | - | - | - | - | 827,556 |
| 9,286,702 | 137,501 | $(9,136,762)$ | 2,242,994 | $(46,714)$ | $(192,517)$ | 2,291,204 |

## CONSOLIDATED STATEMENT OF CASH FLOWS

## FOR THE YEAR ENDED 30 JUNE 2015

## Cash flows from operating activities

Receipts from customers
Payments to suppliers and employees
Interest received
Finance costs
Income tax received
Net cash (used in) operating activities

| 2015 | 2014 |
| ---: | ---: |
| $\$$ | $\$$ |
| $5,704,848$ | $6,110,166$ |
| $(6,027,297)$ | $(6,815,024)$ |
| 17,281 | 49,410 |
| $(5,907)$ | $(1,872)$ |
| 306,842 | 381,228 |
| $\mathbf{( 4 , 2 3 3 )}$ | $\mathbf{( 2 7 6 , 0 9 2 )}$ |
|  |  |
| 1,700 | 18,442 |
| $(5,319)$ | $(57,662)$ |
| $(113,142)$ | $(16,789)$ |
| - | $(283,074)$ |
| $(\mathbf{1 1 6 , 7 6 1 )}$ | $\mathbf{( 3 3 9 , 0 8 3 )}$ |
|  |  |
| $(699,525)$ | $(1,655,778)$ |
| - | 700,000 |
| $(\mathbf{6 9 9 , 5 2 5})$ | $\mathbf{( 9 5 5 , 7 7 8 )}$ |
| $\mathbf{4 9 7 , 7 6 6}$ | $\mathbf{1 , 3 2 6 , 4 7 7}$ |
| $\mathbf{( 8 2 0 , 5 1 9 )}$ | $(\mathbf{1 , 5 7 0 , 9 5 3 )}$ |
| $1,326,477$ | $2,864,983$ |
| $(8,192)$ | 32,447 |

## Reconciliation to Statement of Cash Flows :

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand and at bank and investments in money market instruments, net of outstanding bank overdrafts.

Cash and cash equivalents as shown in the statement of cash flows is reconciled to the related items in the statement of financial position as follows:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| Cash and cash equivalents | $\$$ | $\$$ |
| Bank overdraft | 70,404 | 422,895 |
| Security deposits | - | $(185,170)$ |
| Cash and cash equivalents as per statement of cash flow | 427,362 | $1,088,752$ |

Security deposits are restricted cash. In order to obtain various financing facilities, banks in Malaysia require cash to be deposited if other collateral is not available. These deposits are interest bearing and the interest is compounded and added to the principal

## NOTES

## 1 BASIS OF PREPARATION

The preliminary final report of Holista CollTech Limited for the year ended 30 June 2015 does not include all notes and other disclosures of the type normally included within the annual financial report and therefore does not provide a full understanding of the financial performance, financial position and cash flow of the company as the full financial report.

## (a) Basis of accounting

This preliminary final report is a general purpose financial report, which has been prepared in accordance with the measurement and recognition requirements of the Corporations Act 2001, Accounting Standards and Interpretations and complies with other requirements of the law. As noted above, this preliminary report does not contain all disclosures required by Australian Accounting Standards.

The preliminary final report has also been prepared on a historical cost basis, except for available-for-sale investments, which have been measured at fair value. Cost is based on the fair values of the consideration given in exchange for assets.

Unless otherwise detailed in this note, accounting policies have been consistently applied by the Company and are consistent with those applied in the 30 June 2014 annual report.

## 2 REVENUE

|  | 2015 | 2014 |
| :---: | ---: | ---: |
| Operating activities | $\$$ | $\$$ |
| Sale of goods |  |  |
| Interest received on deposits | $6,771,672$ | $6,178,404$ |
|  | 17,281 | 49,410 |
| $6,788,953$ | $6,227,814$ |  |

## 3 FINANCIAL RESULTS

The group recorded net loss after tax from continuing operations of \$42,985 for the year ended 30 June 2015 compared to a net loss of $\$ 3,373,731$ for the year ended 30 June 2014. The significant losses during the previous financial year are mainly due to fair value of warrants using Black \& Scholes model of $\$ 2,172,994$, and impairment of Collie plant of $\$ 927,287$ as detailed in the previous year Annual Report.

## 4 RECONCILIATION OF CASH FLOW FROM OPERATIONS WITH (LOSS) AFTER INCOME TAX

| Reconciliation of (loss) for the year to net cash flows operating activities : | 2015 | 2014 |
| :---: | :---: | :---: |
|  | \$ | \$ |
| (loss) for the year after tax | $(42,985)$ | $(3,373,731)$ |
| Adjustments for non-cash items : |  |  |
| Foreign exchange in profit \& loss | 5,260 | $(103,380)$ |
| Depreciation and amortisation | 221,368 | 187,560 |
| Impairment losses | - | 927,287 |
| Share based payment | - | 2,72,994 |
| Finance costs | 84,442 | 330,526 |
| Write off Non-controlling Interest Share capital | - | 274 |
| Impairment of intangibles | - | 57,948 |
| -(Increase)in receivables | $(557,222)$ | $(77,573)$ |
| -(Increase) in inventories | $(324,982)$ | $(51,865)$ |
| -Increase / (decrease) in payables | 488,744 | $(346,132)$ |
| -Increase in tax provision | 114,082 | - |
| -Increase in prepayment | 7,060 | - |
| Net cash (used in) operating activities | $(4,233)$ | $(276,092)$ |
|  |  |  |

## 5 DISCONTINUED OPERATIONS

There were no entities over which control was gained or lost during the year.

## 6 DETAILS OF INDIVIDUAL AND TOTAL DIVIDENDS AND DIVIDEND PAYMENTS

Date the final dividend is payable N/A
Record date to determine entitlements to the dividend N/A

Has the dividend been declared

## Other disclosures in relation to dividends

The Directors have not declared any dividend and no dividends have been paid during the year.

## 7 NET ASSET BACKING

| 2014 |  |  |
| ---: | ---: | ---: |
| Net tangible assets per share | 2015 <br> Cents per <br> share | Cents per <br> share |

## 8 CONTINGENT LIABILITY

There are no known contingent liabilities.

## 9 SEGMENT REPORTING

## General Information

## Identification of reportable segments

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Board of Directors (chief operating decision makers) in assessing performance and determining the allocation of resources.

## Types of products and services by segment

(i) Food supplements

This operating segment organizes wholesale of supplements throughout Malaysia
(ii) Sheep collagen

This operating segment is involved in the manufacture and distribution of cosmetic grade collagen.

## (iii) Healthy Food Ingredients

This operating segment is involved in marketing of food ingredients.

## Basis of accounting for purposes of reporting by operating segments

## (a) Accounting policies adopted

Unless stated otherwise, all amounts reported to the Board of Directors, being the chief operating decision makers with respect to operating segments, are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Group.

## (b) Intersegment transactions

The two segments operate independently and there are no intersegment sales.

## (c) Segment assets

Where an asset is used across multiple segments, the asset is allocated to the segment that receives the majority of the economic value from the asset. In most instances, segment assets are clearly identifiable on the basis of their nature and physical location.

## (d) Segment liabilities

Liabilities are allocated to segments where there is a direct nexus between the incurrence of the liability and the operations of the segment. Segment liabilities include trade and other payables and certain direct borrowings.

## 9 SEGMENT REPORTING (continued)

(e) Segment Information
(i) Segment performance

| Supplements | Sheep Collagen | Food <br> Ingredients | Corporate | Total |
| ---: | ---: | ---: | ---: | ---: |
| $\$$ | $\$$ | $\$$ | $\$$ | $\$$ |

30 June 2015
REVENUE
External sales
Interest revenue
Total segment revenue

| $6,583,957$ | 187,715 | - | - | $6,771,672$ |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  | 17,281 | 17,281 |
| $6,583,957$ | 187,715 | - | 17,281 | $6,788,953$ |

Reconciliation of segment revenue to group revenue

Total group revenue
Segment net profit/(loss)
from continuing operations before tax
$1,610,522 \quad(387,459) \quad(10,797) \quad(1,393,022) \quad(180,756)$

Net (loss) before tax from continuing operations
$(180,756)$

30 June 2014
REVENUE
External sales
Interest revenue
Total segment revenue
Reconciliation of segment revenue to group revenue

Total group revenue
6,227,814
Segment net profit/(Loss)
from continuing operations
before tax

| $6,063,334$ | 115,070 | - | - | $6,178,404$ |
| ---: | ---: | ---: | ---: | ---: |
| - | - | - | 49,410 | 49,410 |
| $6,063,334$ | 115,070 | - | 49,410 | $6,227,814$ |

$1,410,703 \quad(1,314,726) \quad(28,868) \quad(3,855,782) \quad(3,788,673)$

Net profit/(Loss) before tax
from continuing operations
(3,788,673)

## 9 SEGMENT REPORTING (continued)



## 9 SEGMENT REPORTING (continued)

(iv) Revenue by geographical region

Revenue, including revenue from discontinued operations, attributable to external customers is disclosed below, based on the location of the external customer:

|  | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 4}$ |
| :--- | ---: | ---: |
| Australia | $\mathbf{\$}$ | $\$$ |
| Malaysia | 187,715 | 115,070 |
| Total revenue | $6,583,957$ | $6,063,334$ |
| $6,771,672$ | $6,178,404$ |  |

(v) Assets by geographical region

The location of segment assets by geographical location of the assets is disclosed below:

| Australia | 367,313 | 783,497 |
| :--- | ---: | ---: |
| Malaysia | $4,613,163$ | $4,456,401$ |
| United States | 1,132 | 3,683 |
| Total assets | $4,981,608$ | $5,243,581$ |

(vi) Major customers

The Group has a number of customers to whom it provides both products and services. Within Supplement segment, the Group supplies to a number of retailers through one single external distributor who account for $75 \%$ of total revenue for this segment. The Group supplies to few external customer for the Sheep Collagen segment, where the major customer accounts for $97 \%$ of revenue for this segment.

## 10 ISSUED AND QUOTED SECURITIES AT END OF CURRENT PERIOD

## Category of securities

Ordinary securities

Total number Number quoted
154,001,549 154,001,549

## 11 EARNINGS PER SHARE (EPS)

Reconciliation of earnings to profit or loss

Profit/(loss)
Earnings used to calculate basic EPS
Earnings used in the calculation of dilutive EPS

Weighted average number of ordinary shares outstanding during the year used in calculating basic EPS

2015
2014

| $\overline{33,488}$ | $\frac{(3,280,822)}{(3,280,822)}$ |
| :--- | :--- |
| $\overline{33,488}$ | $\overline{(3,280,822)}$ |
| $\overline{\text { No. of shares }}$ | No. of shares |
| $151,036,656$ |  |

## 12 CONTROL OVER ENTITIES WHICH HAS BEEN GAINED OR LOST DURING THE YEAR

The Company has no entities which has been gained or lost during the year.

## 13 ASSOCIATES AND JOINT VENTURES

The Company has no associates and joint ventures.

## 14 OTHER SIGNIFICANT INFORMATION

The Company does not have other significant information.

## 15 FOREIGN ENTITIES

The Company is an Australian entity and reports under Australian accounting standards.

## 16 AUDIT DISPUTES AND QUALIFICATIONS

There are no known audit disputes or qualifications.

## 17 STATEMENTS IN RELATION TO ACCOUNTS AND AUDIT

This report is based on accounts to which one of the following applies.
$\square \quad$ The accounts have been audited (refer audit attached report).
$\checkmark$ The accounts are in the process of being audited or subject to review.

The accounts have been subject to review (refer attached review report).
The accounts have not yet been audited or reviewed.

Sign here:

Print name:

Date: 28th August 2015

